



Trebinje, your new address

CITY LOCATED AT THE INTERSECTION OF THREE BORDERS

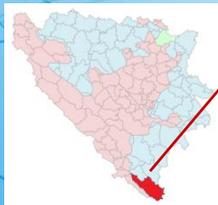
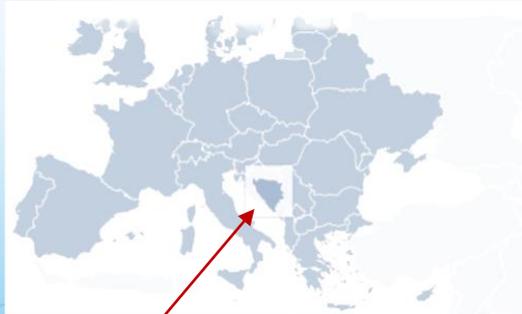
- **The southeastern part of Bosnia and Herzegovina (Republic of Srpska)**
- **At the intersection of three countries- Bosnia and Herzegovina, Montenegro and Croatia**
- **Economic and cultural centre of the Eastern Herzegovina region**
- **Rich cultural and historical heritage**



Exceptional geostrategic position

Proximity to international airports and ports

A favourable strategic position towards the markets of Europe, the Middle East, and Asia.



| | Location | Distance (km) |
|---|-------------------------|---------------|
|  | Port Dubrovnik, Croatia | 31 |
|  | Čilipi, Croatia | 41 |
|  | Tivat, Montenegro | 93 |
|  | Mostar, B&H | 114 |
|  | Podgorica, Montenegro | 117 |
|  | Port Bar, Montenegro | 120 |
|  | Port Ploče, Croatia | 130 |
|  | Sarajevo, B&H | 198 |
|  | Split, Croatia | 249 |
|  | River port Brčko, B&H | 384 |
|  | Belgrade, Serbia | 458 |



*Economic
potentials of
the City of
Trebinje*

General information about the City of Trebinje

| | | | |
|--|--|---------------|--|
| Area | Altitude | Population | Population density, inhabitants per km ² |
| 904 km² | 245 m | 31,433 | 35 |
| Climate | Average temperatures | Time zone | Relief |
| MEDITERRANEAN 260 sunny days per year | July 26.5°C January 8°C | UTC +1 | Dinaric karst |

10 reasons to invest in Trebinje

Proximity to the EU and a market of nearly 600 million consumers

Liberal foreign trade regime
with most countries

Favourable climatic and
hydrological conditions for
growing Mediterranean crops

Expansion of tourism growth
and development

Qualified workforce

Excellent potentials for
producing electricity from
“green“ sources

Immediate proximity to the
Adriatic sea coast as a
positioned tourist area

Developing market

Stimulative tax policy

Low operating business costs
compared to the region

Education

Primary schools

4 schools



Secondary schools

4 schools



Higher education

5 faculties



Foreign language schools: 3

Foreign languages: English, Italian, German, Russian, French

People as a key to development

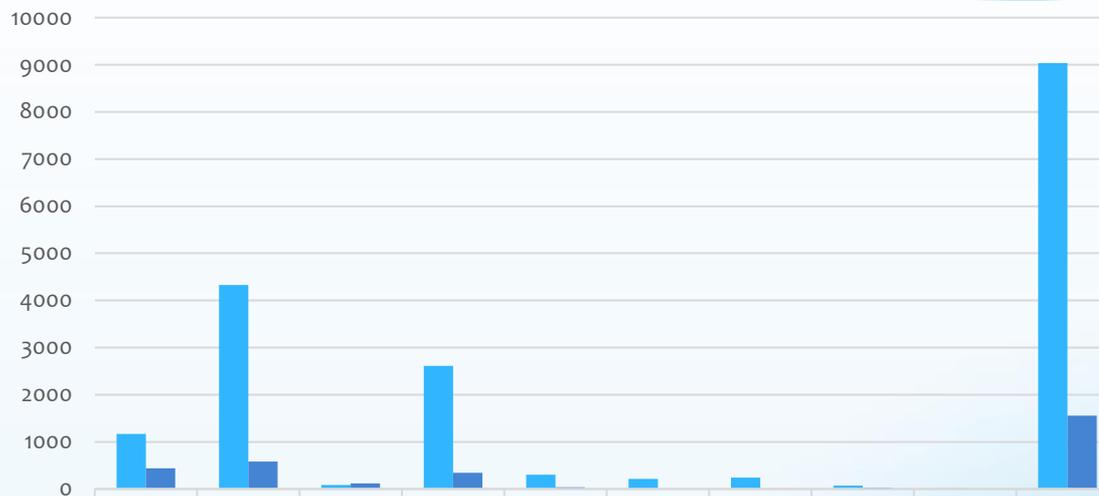
Overview of available labour force

Total number of employees

9,034

Total number of unemployed

1,559



- Average net salary in the Republic of Srpska: BAM 1,404
- Average net salary in Trebinje: BAM 1,452 (sources: Employment Bureau of the RS, Trebinje Employment Office and APIF, 2024)

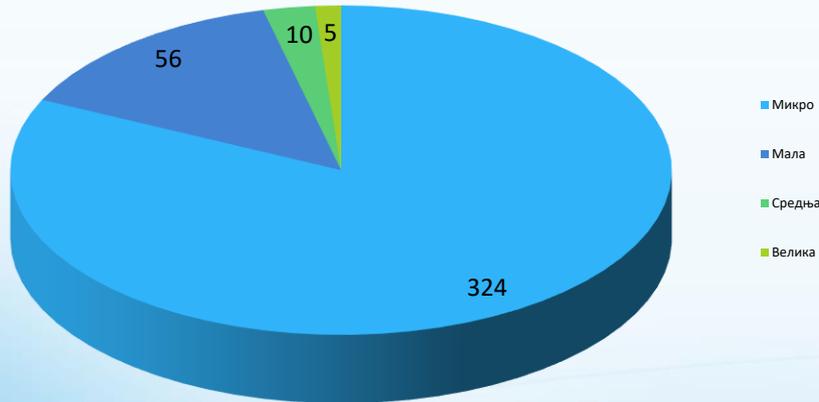
Economic trends

Foreign trade exchange at the end of 2024:

- ❑ **Total trade volume: BAM 292 million**
- ❑ **Import at the city level: BAM 113 million**
- ❑ **Export-to-import coverage: 159%**
- ❑ **Export-to-import coverage: ratio in the RS 68.70%, ratio in the B&H 56.10%**
- ❑ **Key export products: electricity, confectionery products and machinery tools**

Overview of companies by size

395 business entities



618
of registered entrepreneurs:

333 crafts
116 hospitality industry
121 trade
48 transport companies

(31 December 2024)

Important business entities



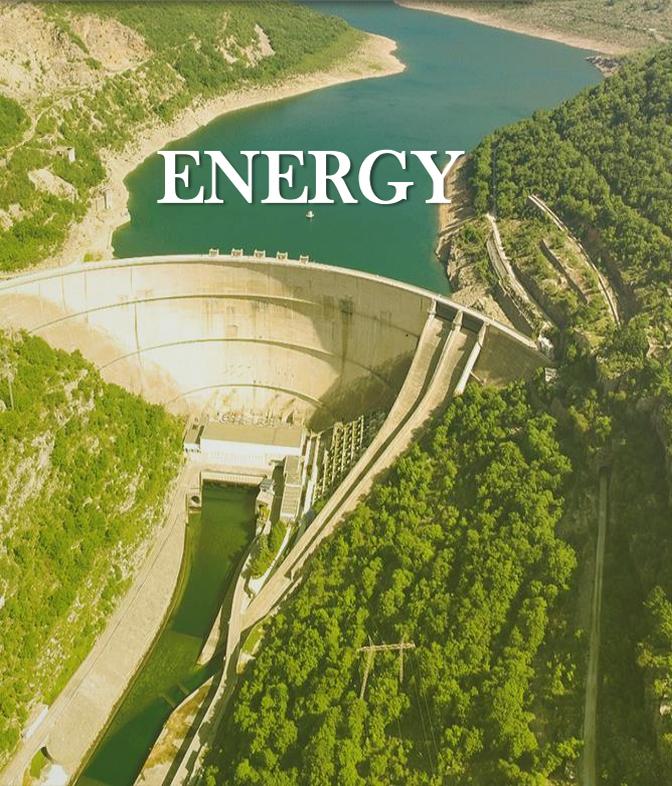


Key economic sectors

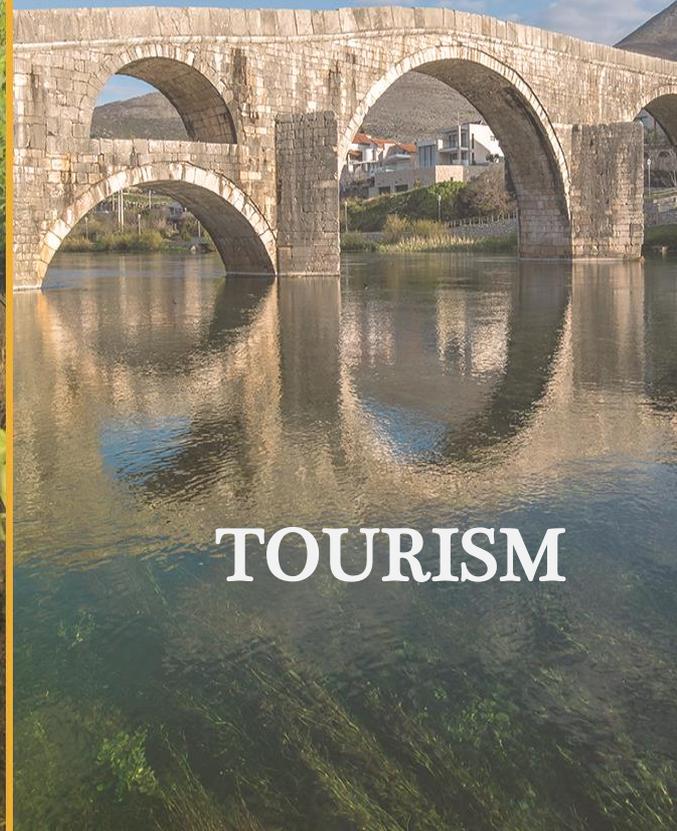
CITY OF TREBINJE



ENERGY



AGRICULTURE



TOURISM

TOURISM



TOURISM

Key facts

31

**Hotels and
motels**

2997

**Registered
beds**

1720

**Average
gross salary
in BAM**

259

**Number of
permanent
employees**

Advantages for tourism development

Strategic and continuous growth and development of this economic sector

- Stable growth of production and export of electric energy
- Increasing investments in energy infrastructure and new capacities
- Continuous modernization and improvement of energy efficiency
- Development of renewable energy sources
- Improvement of energy management and regulation
- Development of energy market and regional cooperation
- Strengthening environmental protection measures
- Development of qualified workforce and professional education

AGRICULTURE

Key facts

14

COMPANIES

1849

**AVERAGE GROSS
SALARY IN BAM**

1000

**NUMBER OF
REGISTERED
AGRICULTURAL
ENTITIES**

Structure of agricultural land



Структура обрадивог земљишта на територији града Требиња



Извор: Стратегија развоја града Требиња 2018.-2027.

Conditions for agriculture development

- **Excellent conditions for growing Mediterranean herbs – over 2.000 species in the Herzegovina region**



- The City Administration has demonstrated its strong commitment to developing this economic sector by establishing the Agrarian Fund and "Herzeg House" as well as by providing extensive support to small agricultural producers.
- The final phase of the irrigation system construction is currently underway, after which 80% of the total arable agricultural land within the City of Trebinje will have secured irrigation.



Energy sector

Key facts

27

Companies

2682

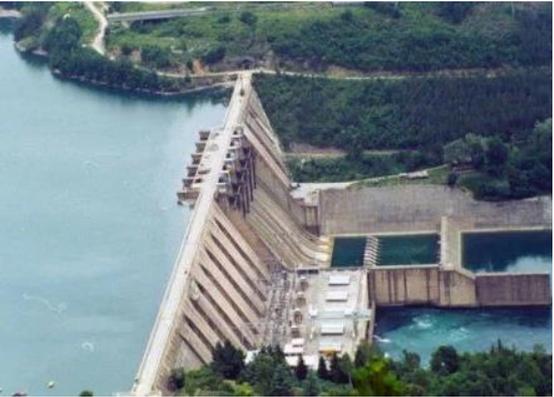
**Average
gross salary
in BAM**

1545

**Number of
full-time
employees**



Hydropower potentials



The Trebišnjica system consists of 4 hydroelectric power plants with a total installed capacity of 404 MW

It includes the following power plants:

- * "HPP Trebinje 1"
- * "HPP Trebinje 2"
- * "HPP Dubrovnik"
- * "Pumped-storage HPP Čapljina"
- * "HPP Dabar" is a power plant under construction and is being built as the first hydroelectric power plant of the "Upper Horizons" project



Solar energy



Natural conditions fo the use of “green“ energy sources:

- **260** sunny days per year
- **Power Utility of the RS strives for the development of “clean“ energy from development sources**



The City is a recipient of the **BFC standard** – a local community with a favourable business environment:

- **24 hours** to register an entrepreneurial activity
- **Up to 5 days** to issue a location permit
- **Up to 5 days** to issue a building permit

Departments supporting business and development:

- Local Economic Development, Investment and Energy Efficiency Office
- Citizen Service Centre
- Citizen's Office
- Entrepreneurship Office

Development Agency – TREDEA: Provides support for the development of small and medium enterprises, preparation and implementation of development projects

Agricultural Fund: Support for agricultural development

Economic Council: Composed of representatives from the public, private, and civil sectors, contributing to better functioning, planning, and implementation of the city's development plans

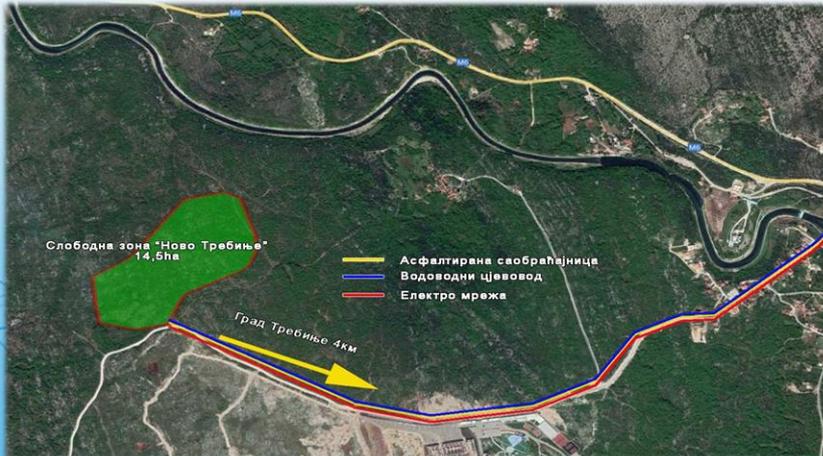
Business zone Volujac

| | |
|----------------------------|--|
| Ownership | City 11%, PC 41%, private entities 48% |
| Type | Greenfield |
| Area | 85 ha |
| Land use | Industrial (prohibited construction of factories and plants classified as major polluters) |
| Number of active companies | 6 |
| Sales method | Auction (reliefs on maintenance costs and rent) |
| Distance from the zone | Highway: 1km, Railways: 70km, Sea ports: 30km, Airports: 45km |
| Electricity | Yes |
| Voltage | Substation 35/10 kV |
| Water | Industrial |
| Gas | No |

Business zone Volujac



Free trade zone



Информација о локацији

Слободна зона Ново Требиње

Требиње

Република Српска

Босна и Херцеговина

Град Требиње, Дражин До

14,5 ha

| | | |
|------------|-----------|-------------|
| Власништво | приватно | grad |
| | 0% | 100% |

Врста земље Гринфилд

Приједлог употреба Трговина

Слободна трговинска зона да

Инфраструктура

Асфалт 6m

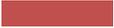
Вода Ø100

Струја 35kV

Саобраћајна повезаност

Магистрални пут М6 и М20

У плану изградња обилазнице која тангира зону и повезује М6 и М20



SIGNIFICANT PROJECTS

NEW HOSPITAL

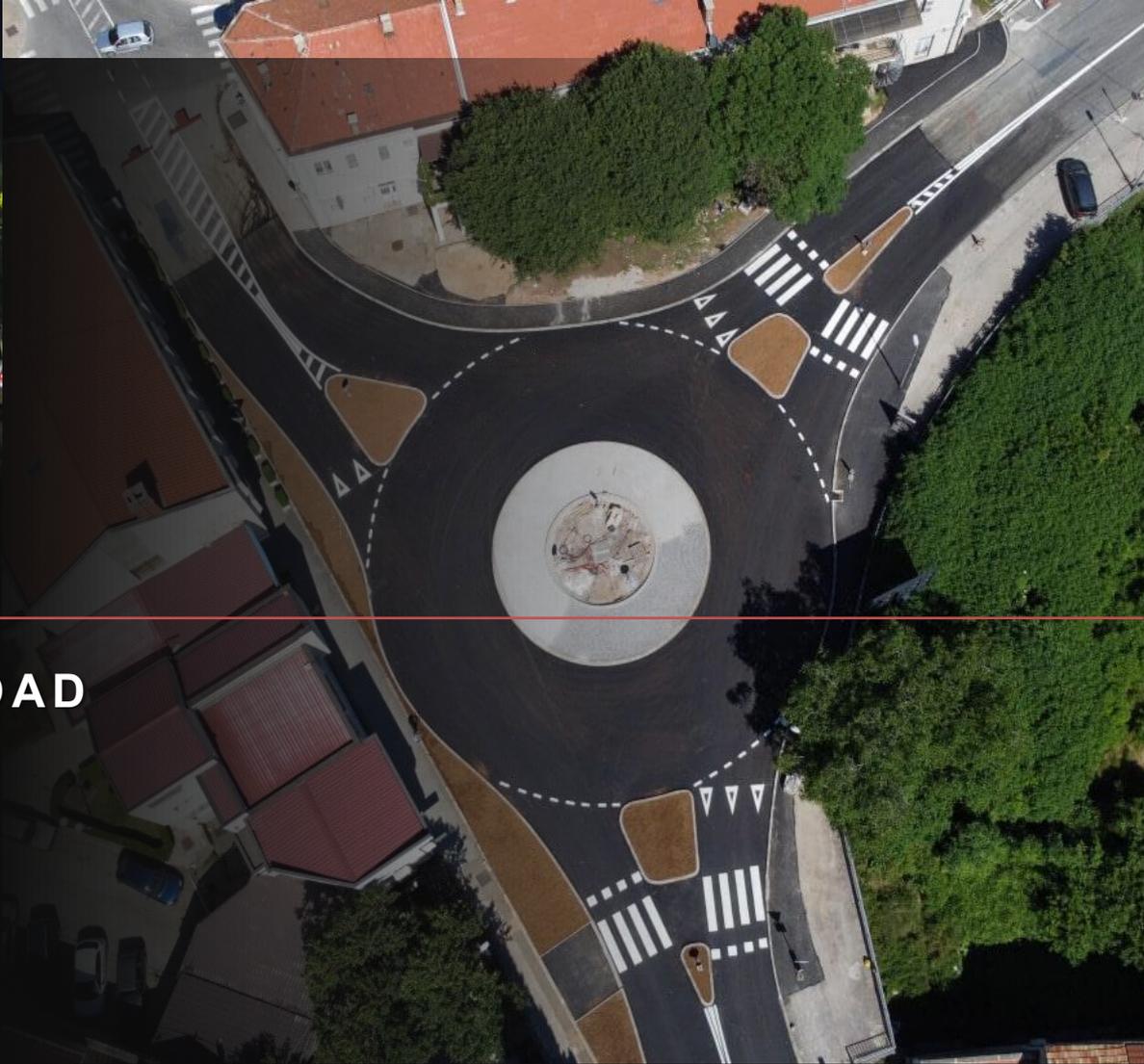


EASTERN BYPASS





**Reconstruction and construction
of the watersupply network**



CONSTRUCTION OF ROAD INFRASTRUCTURE



Construction of sports fields

*Indoor olympic
swimming pool*





*Spiritual centre
Mrkonjčići*

*Intensive residential
construction*



Thank you for your attention!



City of Trebinje



+387-59-273-460



grad@trebinje.rs.ba



www.trebinje.rs.ba