

## CONTACTS

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## INVEST IN TREBINJE



## IMPORTANT COMPANY



## BASIC INFORMATION

42°33` and 42°57` north latitude and 17°58` and 18°35` east longitude

**Location:** Trebinje is located in the southeastern part of Bosnia and Herzegovina, The Republic of Srpska, at the border of Bosnia and Herzegovina, Montenegro and Croatia.

**Area:** 904 km<sup>2</sup>

**Population:** 31.433

**Altitude:** 275 m

**Climate:** Mediterranean – 260 sunny days

**Relief:** Dinaric karst

**Average summer temperature:** 26,5 °C,

**Average winter temperature:** 8 °C

**Time zone:** CET (GMT + 1 hour)

**Currency:** BAM

**Exchange rate (linked to €):** 1 € = 1,95583 BAM

**VAT:** 17%

**Income tax:** 10%

## TRANSPORT CONNECTION

**Highways:** M20, M6

**International airport: B&H:** Mostar 114 km, Sarajevo 198 km, Podgorica 117 km. **Croatia:** Čilipi 41 km, **Montenegro:** Tivat 93 km

**Seaports: Croatia:** Dubrovnik 31 km, Ploče 130 km, **Montenegro:** Bar 120 km.

## WHY INVEST IN TREBINJE?

- Strategic position and access to the market of European Union (EU) of 600 million people
- Favourable climatic and hidrological conditions for growing Mediterranean culture
- The potential for tourism development
- The potential for producing hydro and solar energy
- Vicinity to the Adriatic sea – 30 km
- Qualified workforce
- The market in progress
- Low operating costs
- Stimulating tax policy
- Liberal foreign trade regime with most countries

## ECONOMIC TRENDS

Foreign trade at the end of 2024:

- The total volume of trade : 292 million BAM
- The cover of imports by exports: 159 %
- The cover of imports by exports: at the level of the RS 68,70%, at the level of B&H 56,10%
- The most important export products: elektricity, confectionery products, tools for engineering industry.

## FAVOURABLE BUSINESS ENVIRONMENT

- 1.013 registered legal entities and entrepreneurs
- 1-3 days necessary for company registration
- 15 days necessary for location permit issuing
- Up to 30 days necessary for construction permit issuing
- 5 days necessary for company closure
- The City is certified local community with favorable business environment (BFC SEE)
- Functional Economic Council in order to better plan development of the city in cooperation with business community

## KEY SECTORS

### AGRICULTURE

- 14 companies
- Climate Mediterranean, as well as a variant of mild coastal-continental
- Very long and hot summers , mild, short and rainy winters
- Average annual 260 sunny days
- Over 2000 medicinal plants, with about 300 species interesting for pharmacology.

### TOURISM

- 2.997 number of beds
- During 2024, a total of 220,714 registered overnight stays were recorded, which represents an increase of 10% compared to 2023
- Vicinity of the Adriatic sea, known as the receptive region
- Healthy food and traditional Herzegovinian cuisine
- Various cultural-historical heritage (archaeological monuments of the past, ethnology)
- Competitive prices

### ENERGY

- 27 companies with over 1.545 employees
- HPP Dabar in the initial stage of construction. It is planned „HPP Dabar“ to be built as a first Hydropower plant of Upper Horizons

### HUMAN RESOURCES

Total workforce: 10.593  
Available workforce who actively seek for jobs: 1.559  
Average net salary: 1.452 BAM  
(The year 2024)

### BUSINESS ZONE „VOLUJAC“

**Area:** 85ha  
**Ownership:** 11 % City of Trebinje, 41% Republic of Srpska, 48% private subjects  
**Type:** greenfield  
**Zone use:** industrial (construction of factories and plants as major polluters is prohibited)  
**Number of enterprises in the area:** 6  
**Method of sale:** auction  
**Electricity supply:** Yes  
**Voltage :** 35 KW  
**Gas availability:** No  
**Water:** Industrial water available

**Distance from:**  
Highway Trebinje – Dubrovnik 1 km  
Highway Trebinje – Herceg Novi 2 km  
Center of the City about 7 km  
Railway 70 km  
Seaport 30 km  
Airport 45 km