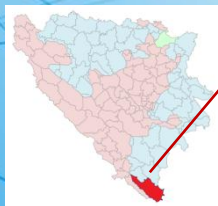
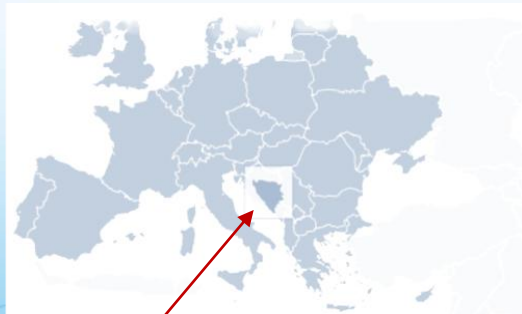







Economic Potentials of the City of Trebinje

Exceptional Geo-Strategic Position

Vicinity to the International Airports and Ports

Favorable strategic position towards the markets of Europe, the Middle East and Asia



	Location	Distance (km)
	Dubrovnik , Croatia, seaport	31
	Čilipi, Croatia	41
	Tivat, Montenegro	93
	Mostar, B&H	114
	Podgorica, Montenegro	117
	Bar, Montenegro, seaport	120
	Ploče, Croatia, seaport	130
	Sarajevo, B&H	198
	Split, Croatia	249
	Brčko, B&H, riverport	384
	Belgrade, Serbia	458

Key Facts About Trebinje

Area	Altitude	Population	Population density per km ²
904 km²	245 m	31,433	35

Climate	Average temperature	Time zone	Relief
Mediterranean 260 sunny days per year	July 26.5°C January 8°C	UTC +1	Dinaric karst

10 Reasons to Invest in Trebinje

The vicinity of the European Union and the market of approx. 600 million consumers

Liberal Foreign trade regime
with most countries

Favorable climatic and
hydrological conditions for
growing Mediterranean
cultures

Expansion of tourism growth
and development

Qualified workforce

Excellent potentials for
electricity production from
“green” sources

Immediate vicinity of the
Adriatic coast as a positioned
tourist area

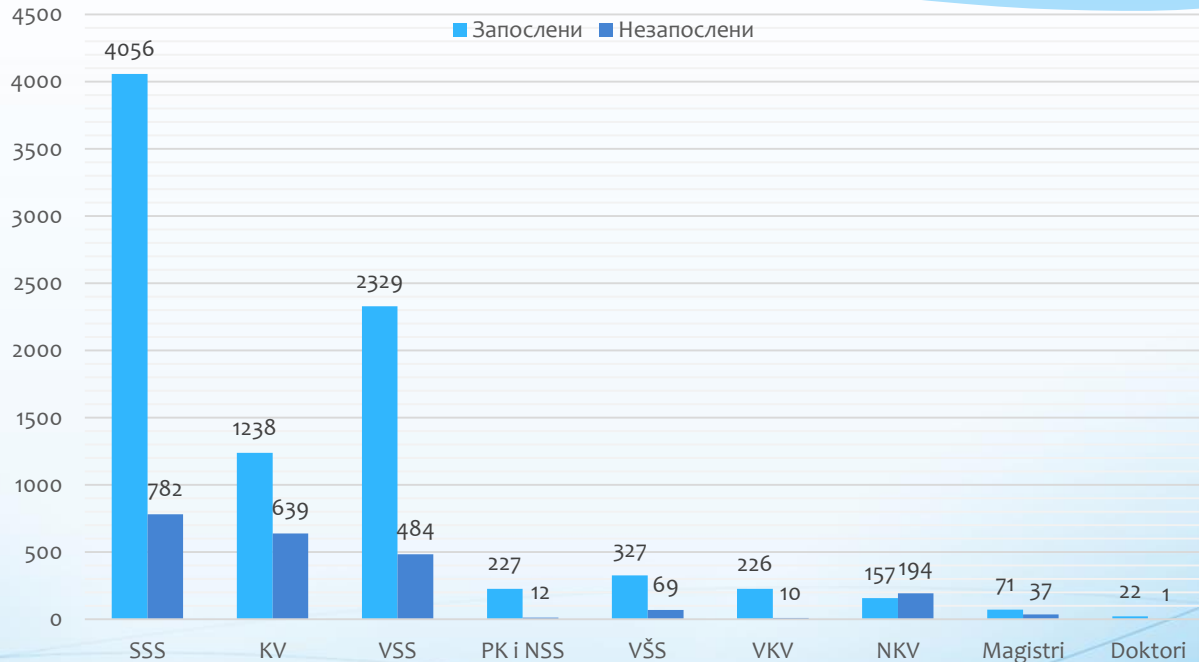
The market in progress

Stimulating tax policy

Low operating costs
compared to the environment

People as a key to Development

Overview of available workforce



The
employed
total

8,653

The
unemployed
total

2,228

Average net salary in the Republic of Srpska : BAM 1004

Average net salary in Trebinje: BAM 1,070

Source : RS Employment Service, RS Employment Service-Branch office Trebinje and Agency for IT and Financial Services- APIF, 2021

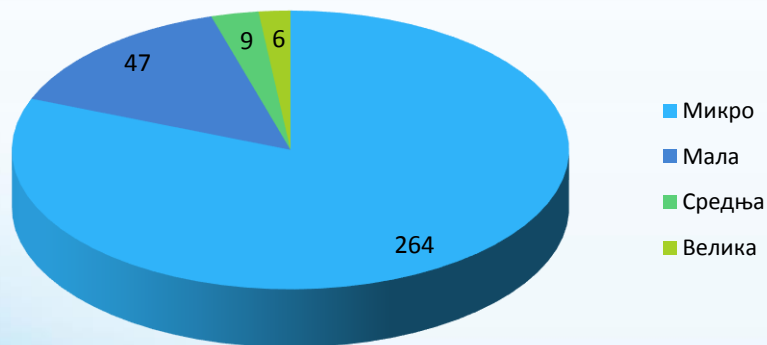
Economic Trends

Foreign trade at the end of 2021:

- The total volume of trade in goods : 254 million BAM
- Realized export of the Power Utility of the RS (only HPP on the Trebišnjica river export was taken into account) : 29 million BAM
- Import at the city level : 100 million BAM
- The coverage of import by export: 154%
- The coverage of import by export: at the level of the RS 79,4%, at the level of B&H 66.1%
- The most important export products: electricity, confectionery products and tools for machine industry.

An Overview of Enterprises by Size

326 business entities



486
registered entrepreneurs:

236 crafts
115 catering
83 trade
52 carriers

Significant Business Entities



Economy Key Sectors



- Tourism



- Agriculture



- Energetics



TOURISM

Key facts

24

Hotels and motels

3000

**Registered
beds**

896

**Average
gross salary
in BAM**

199

**Number of
full-time
employees**

Advantages for Tourism Development

Strategic and continuous growth and development of this economic branch

- Tourism Development Strategy of the City of Trebinje 2020-2030
- Vicinity of the Adriatic coast as a famous receptive region
- The variety of natural tourist values
- Environmental protection
- High level of authentic eno-gastronomic offer
- Various cultural-historical heritage
- Competitive prices

Agriculture

Key facts

14

Companies

1165

**Average
gross salary
in BAM**

87

**Number of
full-time
employees**

Conditions for Agriculture Development

- Excellent conditions for the cultivation of Mediterranean plants, over 2000 species in the region of Herzegovina along with already existing processing industry and the production of pharmacological and other products
- Very long and warm summers, mild, short and rainy winters
- Establishing the Agrarian fund and subsequently the “Herzeg house“, the City Administration emphasized its commitment to the development of this branch of the economy, providing maximum support to small agricultural producers.
- The development of the irrigation system is in its final phase, after which 80% of the total arable agricultural land in the territory of the City of Trebinje will be provided with irrigation.

Agricultural Land Structure

- City area - 85,250 ha
- Ownership structure of the agricultural land:
49% state, 51% private

AGRIICULTURAL LAND IN ha							
Category	Plough land	Arable land	Unarable land	Orchards	Vineyards	Pastures	Meadows
Area	3,244	6,084	4,203	212	413	32,624	1,305

Energy Sector

Key facts

12

Company

2117

**Average
gross salary
in BAM**

1492

**Number of
full-time
employees**

Source: APIF, 2021

Hydro Potential

Hydropower Plant on the Trebišnjica River is a system consisting of 4 hydropower plants. The total installed capacity is 404 MW.

They are as follows:

“HPP Trebinje 1“.

”HPP Trebinje 2“

”HPP Dubrovnik

“PSHPP Čapljina”

”HPP Dabar“ is under construction. It will be the first hydropower plant within the ”Upper Horizons” project.

Solar Energy

Natural conditions for the use of “green” energy sources:

- 260 sunny days per year
- The Power Utility of the RS strives to develop the “green” energy from renewable sources because it will face the obligation to pay environmental tax for carbon dioxide emission in the following years, which will possibly raise the price of electricity.
- large area of the Zubci plateau suitable for the construction of solar power plants
- In this area, on the surface of 120 ha, the largest powerplant of this type in the Balkans “Trebinje 1” is being built. Its capacity is 73 MW and an investment value around 100 million BAM.

Investment Benefits

Business premises lease:

I zone 16 KM/m²
II zone 12 KM/m²
III zone 9 KM/m²

Municipal building land development costs in 2022

I zone 98.48 KM/m²
II zone 91.45 KM/m²
III zone 84.41 KM/m²
IV zone 70.35 KM/m²
V zone 56.28 KM/m²
VI zone 42.21 KM/m²

Effective City Administration

- City is in the process of BFC standard recertification- the local community with favorable business environment
- 24 hours necessary for company registration
- Up to 5 days necessary for location requirements issuing
- Up to 5 days necessary for building permit issuing
- Unit for Local Economic Development, Investments and Energy Efficiency, Citizen Service Center, Citizens' Office, Office for Entrepreneurship
- Economic council consisting of representatives of public, private and civil sector contributes to better functioning, planning and implementation of the City development plans
- Development Agency - TREDEA - Providing support to the development of small and medium enterprises, preparation and implementation of development projects
- Agrarian Fund-support for agricultural development

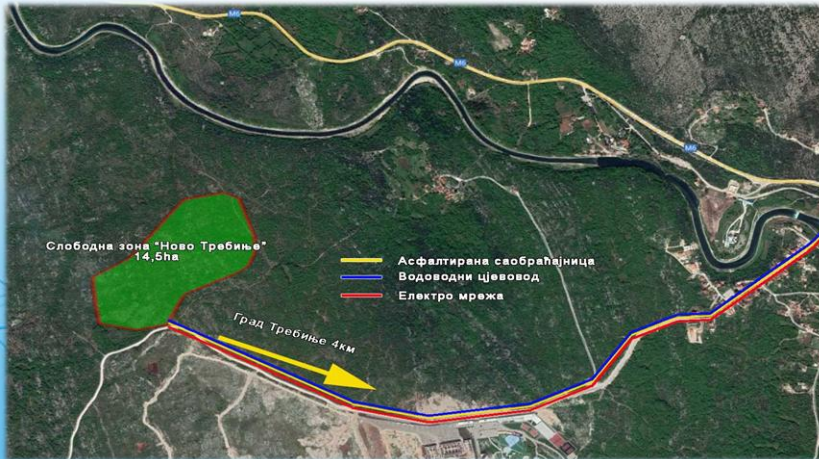
Business zone Volujac

Ownership	55% state, 45% private
Type	Greenfield
Area	85 ha
Zone use	Industrial (prohibited construction of factories or plants-major polluters)
Number of active companies in the area	6
Method of sale	Auction (relief on development and rent costs)
Distance from the zone	Highway: 1km, Railway: 70km, Seaport: 30km, Airport: 45km
Electric power supply	Yes
Voltage	Substation 35/10 kV
Water availability	Industrial water
Gas availability	No

Figures 4
PAMU-PA: 120
carnegie, 2015



Free Zone



Location info

Free zone Novo Trebinje

Trebinje
Republic of Srpska
Bosnia and Herzegovina

City of Trebinje, Dražin Do

14.5 ha

Ownership	Private	City
	0%	100%

Land type Greenfield

Use proposal Trade
Free trade zone Yes

Infrastructure

Asphalt	6m
Water	Ø100
Electricity	35kV

Traffic connection

Primary road M6 and M20

The construction of a bypass is planned next to the zone. It connects M6 and M20.

Thank you for your attention!

City of Trebinje

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