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INVEST IN TREBINJE





IMPORTANT COMPANY





BASIC INFORMATION

 $42^{\circ}33$ and $42^{\circ}57$ north latitude and $17^{\circ}58$ and $18^{\circ}35$ east

longitude

Location: Trebinje is located in the southeastern part of Bosnia and Herzegovina , The Republic of Srpska, at the border of Bosnia

and Herzegovina, Montenegro and Croatia.

Area: 904 km2 Population: 31.433

Altitude: 275 m

Climate: Mediterranean – 260 sunny days

Relief: Dinaric karst

Average summer temperature: 26,5 °C, **Average winter temperature:** 8 °C **Time zone:** CET (GMT + 1 hour)

Currency: BAM

Exchange rate (linked to €): $1 \in = 1,95583$ BAM

VAT: 17%

Income tax: 10%

TRANSPORT CONNECTION

Highways: M20, M6

International airport: B&H: Mostar 114 km, Sarajevo 198 km, Podgorica 117 km. **Croatia:** Čilipi 41 km, **Montenegro:** Tivat 93

km

Seaports: Croatia: Dubrovnik 31 km, Ploče 130 km,

Montenegro: Bar 120 km.

WHY INVEST IN TREBINJE?

- Strategic position and access to the market of European Union (EU) of 600 million people
- Favourable climatic and hidrological conditions for growing Mediterranean culture
- The potential for tourism development
- The potential for producing hydro and solar energy
- Vicinity to the Adriatic sea 30 km
- Qualified workforce
- The market in progress
- Low operating costs
- Stimulating tax policy
- Liberal foreign trade regime with most countries

ECONOMIC TRENDS

Foreign trade at the end of 2021:

- The total volume of trade: 254 million BAM
- The cover of imports by exports: 154 %
- The cover of imports by exports:at the level of the RS 79,4%, at the level of B&H 66,1%
- The most important export products: elektricity, confectionery products, tools for engineering industry.

FAVOURABLE BUSINESS ENVIRONMENT

- 812 registered legal entities and entreprenuers
- 1-3 days necessary for company registration
- 15 days necessary for location permit issuing
- Up to 30 days necessary for construction permit issuing
- 5 days necessary for company closure
- The City is certified local community with favorable business environment (BFC SEE) and is holder of the certificate of quality ISO 9001
- Functional Economic Council in order to better plan development of the city in cooperation with business community

KEY SECTORS

AGRICULTURE

- 14 companies
- Climate Mediterranean, as well as a variant of mild coastal-continental
- Very long and hot summers , mild, short and rainy winters
- Average annual 260 sunny days
- Over 2000 medicinal plants, with about 300 species interesting for pharmacology.

TOURISM

- 3.000 number of beds
- 129,96% larger number of overnight stays in 2021.
- Vicinity of the Adriatic sea, known as the receptive region
- Healthy food and traditional Herzegovinian cuisine
- Various cultural-historical heritage (archaeological monuments of the past, ethnology)
- Competitive prices

ENERGY

- 12 companies with over 1.492 employees
- HPP Dabar in the initial stage of construction. It is planned "HPP Dabar" to be built as a first Hydropower plant of Upper Horizons

HUMAN RESOURCES

Total workforce: 10.881

Available workforce who actively seek for jobs: 2.228

Average net salary: 1.070 BAM

BUSINESS ZONE "VOLUJAC"

Area: 85ha

Ownership: 44,5ha state ownership

Type: greenfield

Zone use: industrial (construction of factories and plants as major

polluters is prohibited)

Number of enterprices in the area: 4

Method of sale: auction Electricity supply: Yes Voltage: 35 KW Gas availability: No

Water: Industrial water available

Distance from:

Highway Trebinje – Dubrovnik 1 km Highway Trebinje – Herceg Novi 2 km Center of the City about 7 km Railway 70 km Seaport 30 km Airport 45 km